



RCM INVESTMENT SPOTLIGHT: COLLECT RX

Collect Rx is a niche Revenue Cycle Management provider headquartered in Bethesda, Md. Founded in 2006, Collect Rx focuses on providing their services to surgery centers, hospitals, physician-owned practices, laboratory diagnostic facilities and behavioral health centers. The company utilizes its proprietary software to support providers on appeals management, negotiation management and traditional RCM services.

Since NCP began our partnership with Collect Rx in May 2018, we helped source and hire key executive and senior positions, including a CFO, VP of Marketing and VP of Product Management. Collect Rx had a successful 2018, experiencing over 40% growth and expanding its product line.

NCP and Collect Rx have enjoyed a strong partnership so far, and we look forward to continuing to build the company together in the future. Collect Rx CEO John Bartos said, "The feeling that we are all in this together has been the most beneficial part of our partnership with NCP. The NCP team has been incredibly supportive – their approach has been to work with us in a partnership to keep growing Collect Rx into a great company."



NCP INVESTMENT PROFILE FOR RCM COMPANIES

- Unmatched expertise in provider or claims niche
- Efficient internal processes leveraging technology
- Proprietary data assets
- Ease of integration for value-add partners
- Scalable, web-based technology
- Track record of revenue growth
- Scalable business model
- Capital for growth or liquidity
- > \$5 million in revenue

EXPERTISE IN HEALTHCARE SERVICES AND TECHNOLOGY

New Capital Partners has built market-leading companies in the healthcare services and technology sectors by leveraging decades of operational and entrepreneurial experience and creating true partnerships with management teams to build great companies together.

LET'S TALK

Please contact the individuals below if you know someone who may be interested in partnering with us or would like to learn more about how we partner with companies like yours. **Let's grow a business together.**

Adam Cranford | 205-397-8411
ddespot@newcapitalpartners.com

Danny Despot | 205-939-8405
ddespot@newcapitalpartners.com

Brooks McElveen | 205-451-0468
bmcelveen@newcapitalpartners.com